



KANSAS SMALL BUSINESS DEVELOPMENT CENTER

402 N Broadway, Suite B, Pittsburg, KS 66762 | 620-235-4921 | ksbdc@pittstate.edu | www.pittstatesmallbusiness.com

The **Kansas Small Business Development Center** at Pittsburg State University serves as the regional consulting resource for the small business owner. Whether it's an existing business looking to boost sales or a start-up trying to get off the ground, we provide our clients with quality professional and personal care. A majority of our services come at no cost.

KANSAS SBDC SERVICES INCLUDE:

Starting a Business or New Product

- New Idea Assessment & Opportunity Sizing
- Business Plans & Financial Projections (Revenue & expense model forecasting)
- Finding Loans & Grants in SEK
- Tech Commercialization (including Federal Govt Agency SBIR/STTR grants)
- Understanding Patents to Protect Intellectual Property
- Registering Your LLC

Grow Sales Faster

- Marketing & Sales Plans
- Social Media & Website Development
- Exporting & Other Growth Tactics

Run Your Business Better

- Understanding Financial Statements & Cashflow
- Quickbooks & Other Accounting Software
- Is Your Business Focused on the Right Things
 - Industry Market Research
 - Benchmarking & Setting KPIs
 - Staffing Roles & Responsibilities

Protecting Your Business

- Cybersecurity
- Disaster Recovery/Business Continuity Planning

Buying/Selling or Transferring Leadership within a Business

- Buying/Selling a Business
- Succession Planning/Exit Planning (private, confidential sessions are available)

Kansas Small Business Development Center at Pittsburg State University Contacts



@pittstateksbdc

Randy Robinson, Regional Director: rsrobinson@pittstate.edu
Mindy Lee, Business Advisor: mindy.lee@pittstate.edu

Dacia Clark, Assistant Director: dclark@pittstate.edu
Main Line: 620-235-4921, ksbdc@pittstate.edu

Counties served include Allen, Anderson, Bourbon, Cherokee, Crawford, Labette, Linn, Montgomery, Neosho, Wilson, and Woodson

The KSBDC is funded in part through a cooperative agreement with the U.S. Small Business Administration and the state of Kansas. All SBA funded programs are extended to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made if requested two weeks in advance. Please contact our office at 620-235-4921

